




**Financial Analysis Report for:**  
**Rock Castle Construction (sample)**

**For the month ending December 31, 2023**  
(and the prior thirteen months)

Comparisons in this analysis are made to this Industry Classification:

North American Industry Classification System (NAICS) = **236115** 

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**Note:** This Financial Analysis is for discussion purposes only. We strongly encourage any user of this report to consult with a competent business financial advisor and / or certified public accountant before making any financial decisions and to validate all relevant data. There can be no representations whatsoever as to the accuracy or completeness of these reports as they are fully reliant on the data supplied by the user.



# Rock Castle Construction (sample)

## Executive Action Summary

Dear Dan Rock,

Here is this month's Profit Gap report. This report covers from December 31, 2022 to December 31, 2023, in monthly periods, with a focus on the last month of December 2023. This Executive Action Summary identifies the top opportunities Profit Gap found from your QuickBooks data in the areas of Cash Lost, Profitability, and other Scorecard metrics where current results reflect a variance of 25% or more from their goal. We strongly encourage you to review your financial information on at least a monthly basis. Most Profit Gap reports show substantial opportunity for improvement. Please look for additional details in the enclosed report.

### CASH LOST

The last period in this report, December 31, 2023, indicates that the largest Cash Lost opportunity is in Accounts Receivable based on the goal set for Receivable Days, Rock Castle Construction (sample) has \$65,263 tied up in collecting Receivables sooner versus your goal. Each day you decrease your Receivable terms with your customers, Rock Castle Construction (sample) will have a positive Cash impact of \$2,014. Your Total Cash Lost reflected in this report \$109,475

### PROFIT

Rock Castle Construction (sample) is exceeding its Gross Profit and Net Profit goals as of December 31, 2023. We recommend you increase your goals for Gross Profit and Net Profit next month to increase the company's profitability.

### OTHER SCORECARD METRICS

Additional Scorecard Metrics (that are not Cash Lost or Profitability) that are greater than 25% from your goals include the following:

- \* The Debt-to-Worth Metric is at 2.2. With the goal set at 1.4, your company is 56% away from meeting your goal.
- \* The Sales to Assets Metric is at 1.1. With the goal set at 4.5, your company is 75% away from meeting your goal.

Best regards,

Steve LeFever  
Founder and Chairman  
Profit Mastery



# THE SCORECARD



<b>Rock Castle Construction (sample)</b>			Two (2) Months Ago	Last Month	Current Month	Trend	Your Goal	Actual Annualized	Industry Standard Pointer designates current performance versus industry 10% 25% Median 25% 10% Top Bottom	Calculations For Current Month
Period Ending 12/31/2023			10/31/23	11/30/23	12/31/23					

### BALANCE SHEET RATIOS: Stability (Staying Power)

1	Current	Current Assets				▲			200,096
		Current Liabilities	3.9	3.4	6.0		1.9	5.4	33,476
2	Quick	Cash + Accts. Rev.				▲			158,387
		Current Liabilities	3.3	2.9	4.7		1.4	3.9	33,476
3	Debt-to-Worth	Total Liabilities				▼			437,017
		Net Worth	2.5	2.3	2.2		1.4	3.0	199,965

### INCOME STATEMENT RATIOS: Profitability (Earning Power)

4	Gross Margin	Gross Profit				▲			31,515
		Sales	35.7%	42.3%	61.5%		56.2%	60.0%	51,241
5	Net Margin	Net Profit Before Tax				▲			13,686
		Sales	16.5%	24.4%	26.7%		4.3%	25.3%	51,241

### ASSET MANAGEMENT RATIOS: Overall Efficiency Ratios

6	Sales to Assets	Sales				▲			181,252 X 4
		Total Assets	1.0	1.1	1.1		4.5	0.7	636,982
7	Return on Assets	Net Profit Before Tax				▲			40,491 X 4
		Total Assets	22.3%	25.1%	25.4%		16.2%	18%	636,982
8	Return on Investment	Net Profit Before Tax				▼			40,491 X 4
		Net Worth	77.2%	83.7%	81.0%		75.5%	55%	199,965

9	Accounts Receivable Turnover	Sales				▼			51,241 X 12
		Accounts Receivable	9.2	9.7	6.6		21.5	9.8	93,008
10	Accounts Receivable Turn-Days	365				▲			365
		Accts. Rec. Turnover	40	37	55		17	37	6.6
11	Inventory Turnover	Cost of Goods Sold				▼			19,726 X 12
		Inventory	18.9	16.8	7.7		365.0	8.8	30,683
12	Inventory Turn-Days	365				▲			365
		Inventory Turnover	19	22	47		0	42	7.7
13	Accounts Payable Turnover	Cost of Goods Sold				▲			19,726 X 12
		Accounts Payable	11.4	8.0	8.9		6.0	8.6	26,637
14	Average Payment Period-Days	365				▼			365
		Accts. Payable Turnover	32	45	41		61	43	8.9

### Actual Performance to Goal Key

\*NOTE: RATIOS OF: Equity & Assets use last 3 month rolling total annualized for the numerator.

This is so near-term changes in the performance to the metric are more pronounced.

Scorecard Tutorial

Goal Setting Tutorial

- Better than Goal ■
- ≤ 25% away from Goal ■
- Greater than 25% from Goal ■
- Greater than 50% from Goal ■



### None Numeric Results

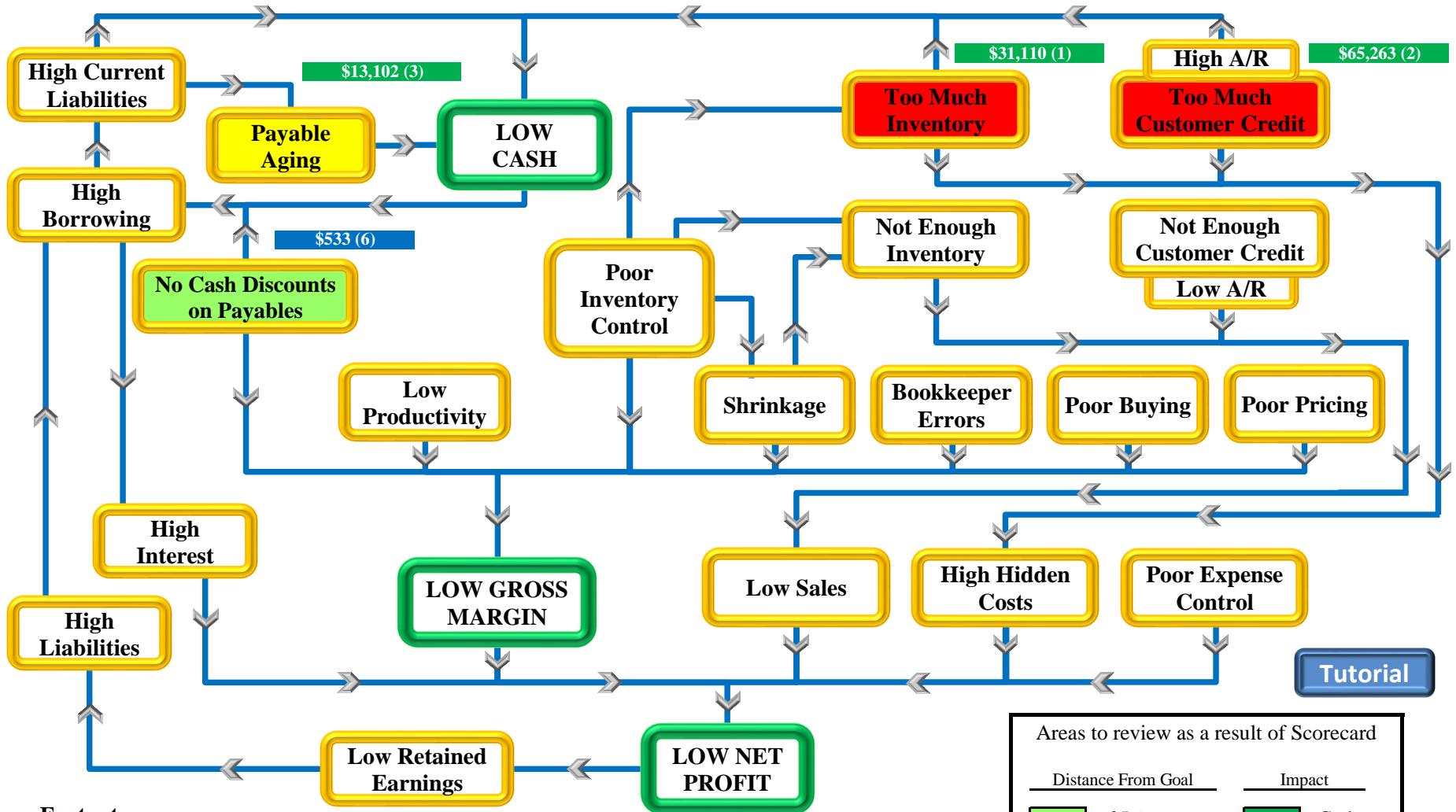
NA: designates the Metric does not have all the information to calculate the metric.  
∞\*: Indicates the denominator in the CCC elements is zero (0) making the result a very large number.



# The Profit Road Map

## Rock Castle Construction (sample)

Period Ending  
12/31/2023



**Footnotes**

- (1) \$31,110 Cash Impact because of too much Inventory.
- (2) \$65,263 Cash Impact because of too much Customer Credit.
- (3) \$13,102 Cash Impact that could be saved with longer payment terms.

- (6) \$533 Profit Impact on 2% Payable Discounts.

Areas to review as a result of Scorecard	
Distance From Goal	Impact
<span style="background-color: #90EE90; border: 1px solid black; display: inline-block; width: 15px; height: 10px;"></span> <25%	<span style="background-color: #008000; border: 1px solid black; display: inline-block; width: 15px; height: 10px;"></span> Cash
<span style="background-color: #FFFF00; border: 1px solid black; display: inline-block; width: 15px; height: 10px;"></span> 25% to <50%	<span style="background-color: #0000FF; border: 1px solid black; display: inline-block; width: 15px; height: 10px;"></span> Profit
<span style="background-color: #FF0000; border: 1px solid black; display: inline-block; width: 15px; height: 10px;"></span> ≥50%	



# Profit Mastery Assessment



## Rock Castle Construction (sample)

Period ending 12-31-2023

Cash and Profit Impact			
Issue	Cash Lost	Cash Required	Profit
Receivables	\$65,263		
Inventory	\$31,110		
Payables	\$13,102		
Payable Discounts			\$533
Gross Margin			
Net Margin			
<b>Total</b>	<b>\$109,475</b>		<b>\$533</b>

Sensitivity Analysis	
Metric	Impact
<i>Cash Conversion Metrics</i>	<i>1-Day Sensitivity*</i>
Inventory Turn-Days =	\$1,098 per day
Accounts Receivable Turn-Days =	\$2,014 per day
Average Payable Payment Period =	\$1,098 per day
<i>Margin Metrics (Month)</i>	<i>1% Margin Sensitivity**</i>
Margin (Gross or Net) =	\$604 per 1%

\* Note: A 1 day of improvement in these metrics would increase the Cash of Rock Castle Construction (sample) by the amount shown based on the last 3 months average.

\*\*Note: 1% improvement in margin would mean an increase in profits of \$604 to Rock Castle Construction (sample) based on the last 3 months average.

[Tutorial](#)



# Trend Chart

Sales, Net Profit,  
& Operating Cash Flow



Rock Castle Construction (sample)

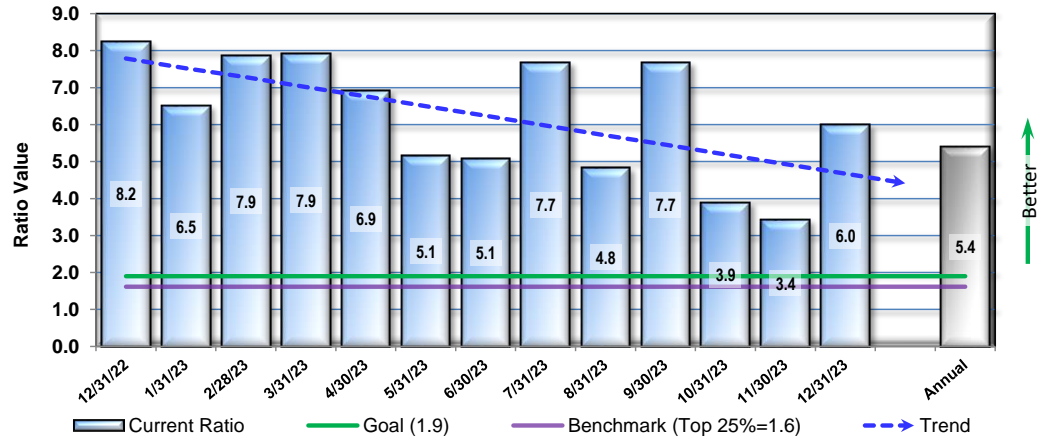
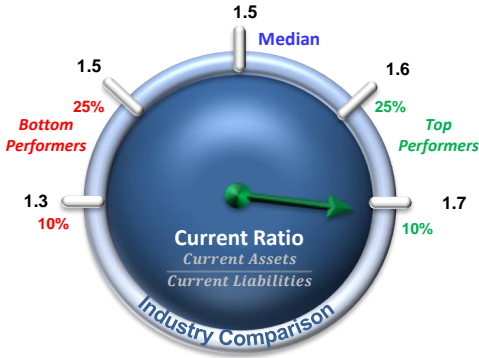
OCF Net Profit Sales



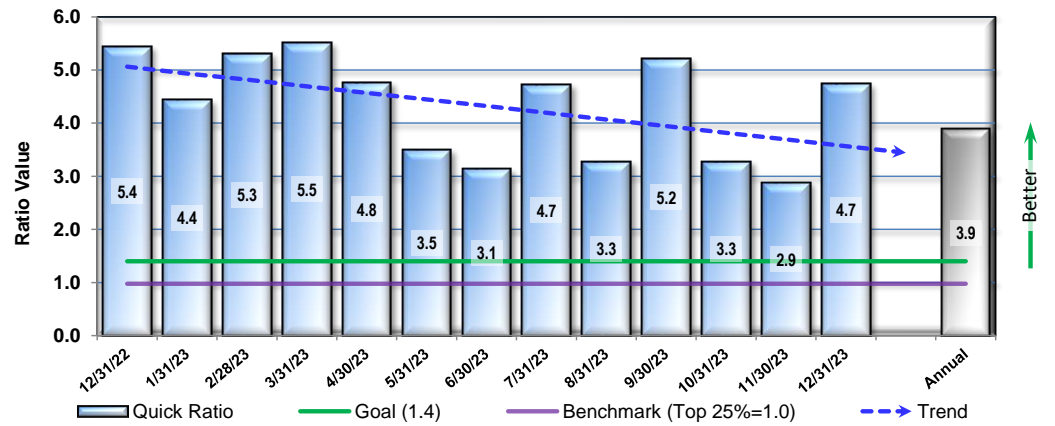
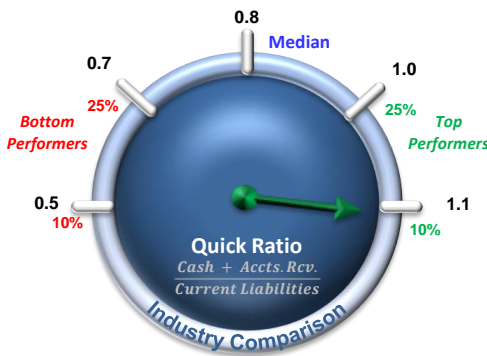
Tutorial

### Rock Castle Construction (sample)

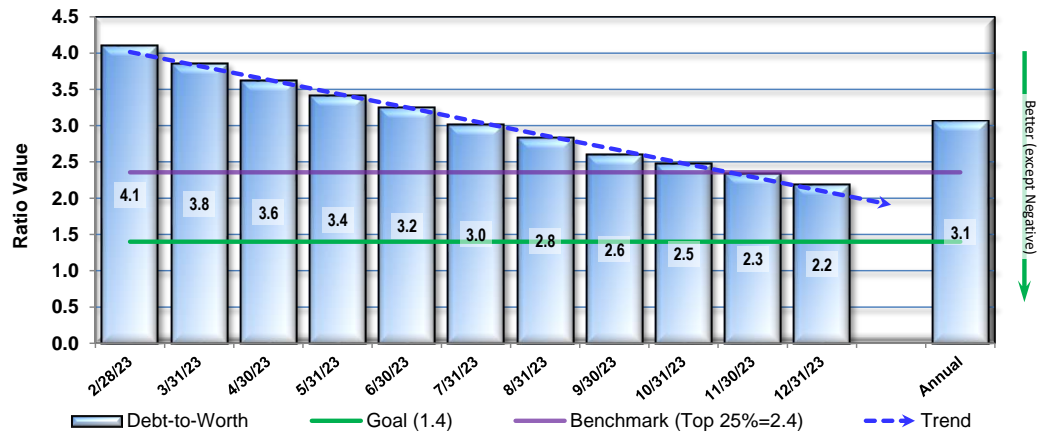
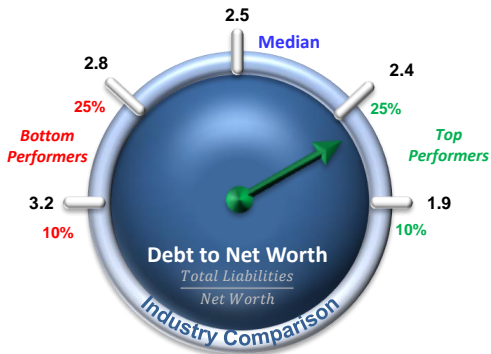
#### Current Ratio: The ability to pay short term bills



#### Quick Ratio: Most Liquid Assets available to Pay Bills



#### Debt to Net Worth: What is owed compared to Net Worth



NOTE: Benchmark in charts is set to Top 25% (Quartile) of this industry NACIS code: 236115

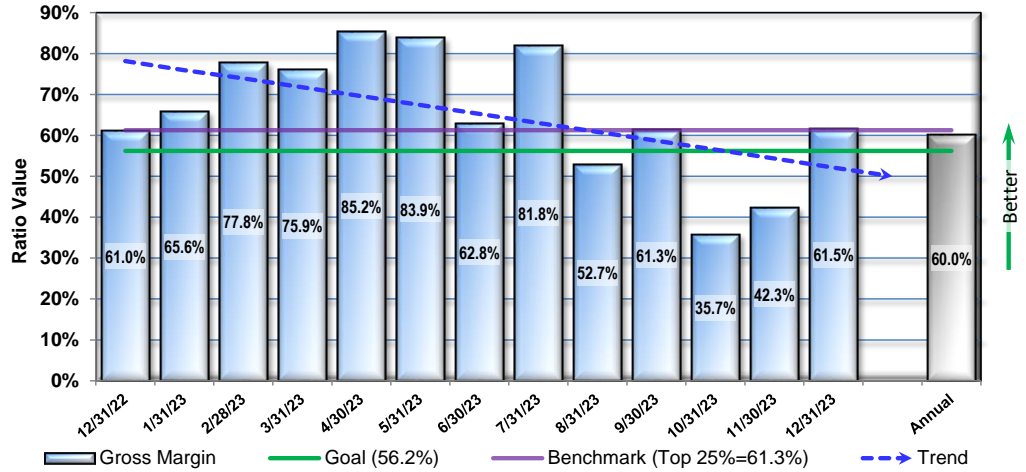
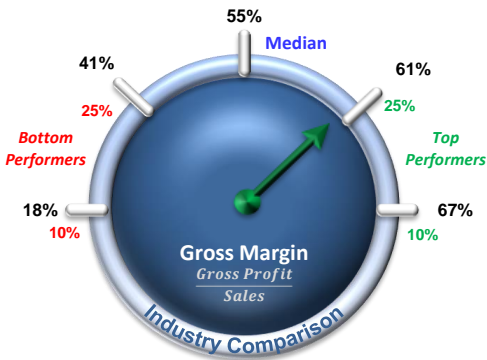
Tutorial



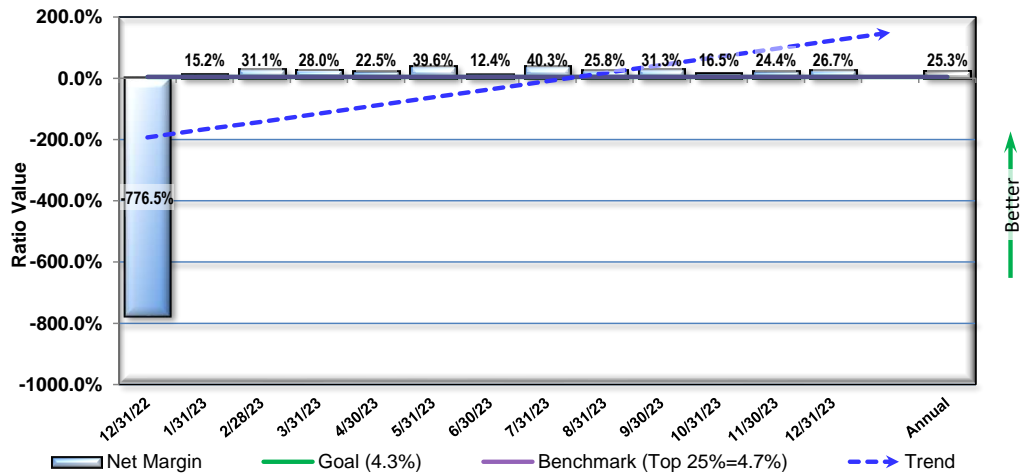
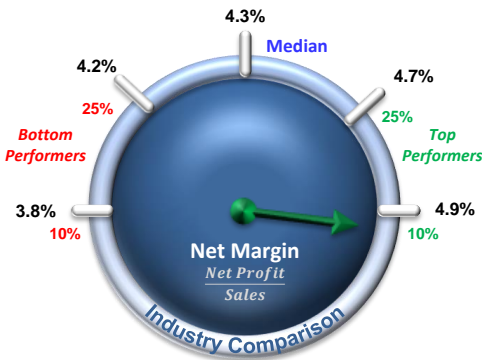
## Trend Charts Income Statement Ratios Rock Castle Construction (sample)



**Gross Margin:** Revenue left over after costs of services and goods are subtracted



**Net Margin:** Percentage of revenue remaining after all operating costs, interest and taxes are paid

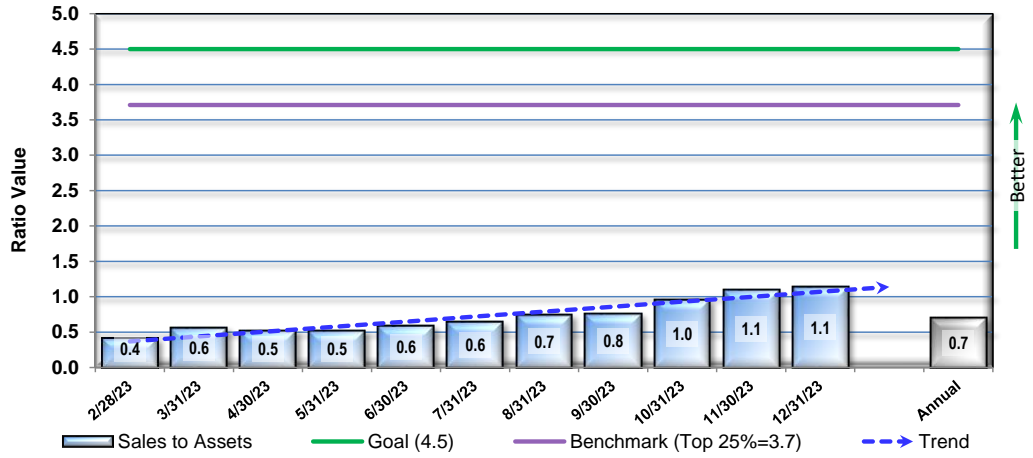
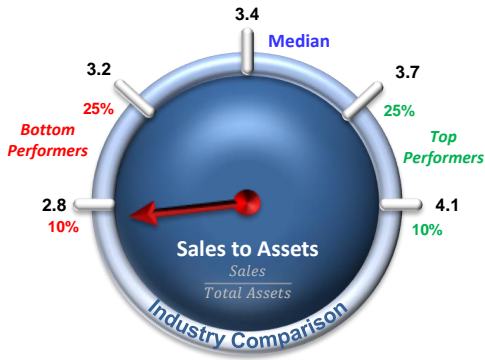


**NOTE:** Benchmark in charts is set to Top 25% (Quartile) of this industry NACIS code: 236115

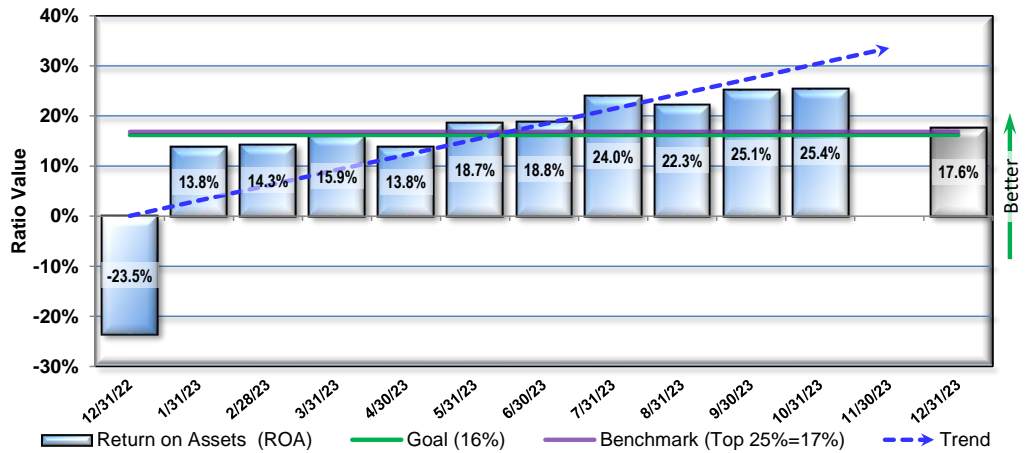
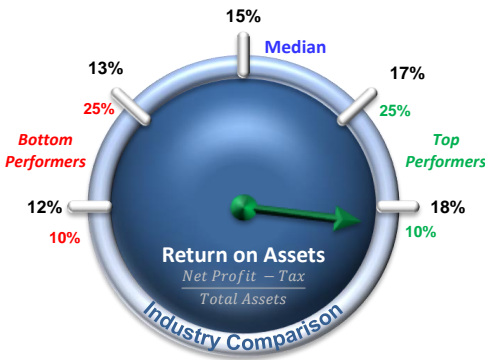
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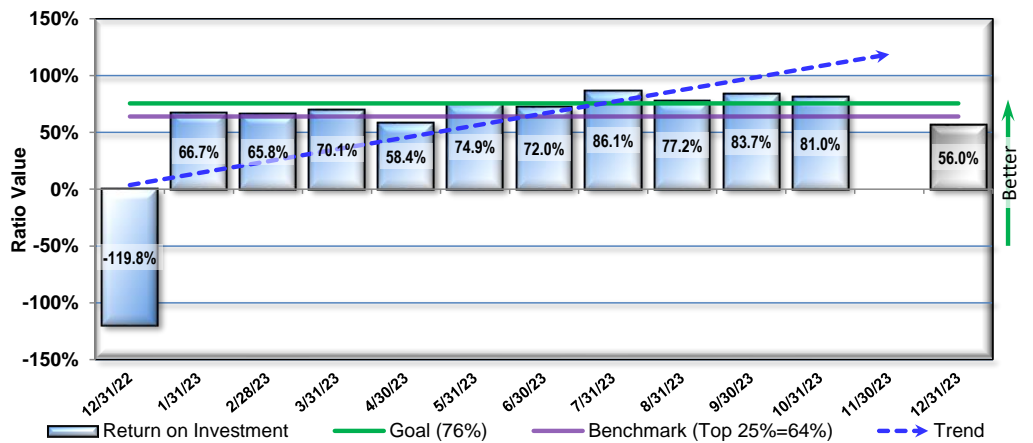
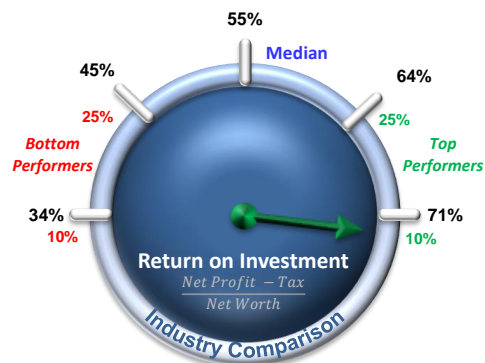
#### Sales to Assets: How efficiently are you using your assets to produce revenue



#### Return On Assets: Net income generated for each dollar of assets



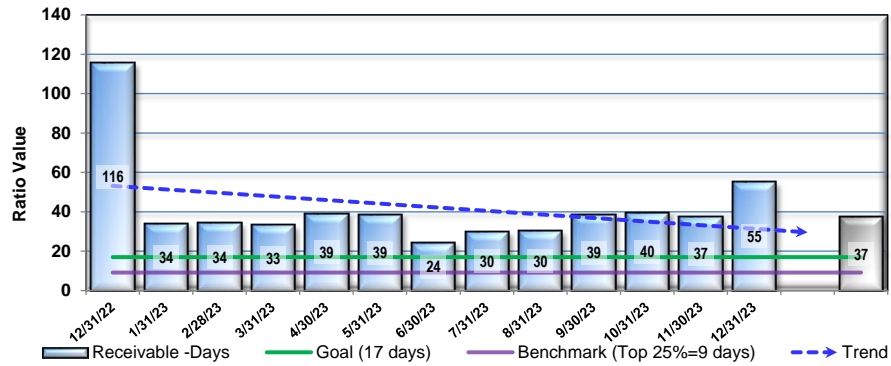
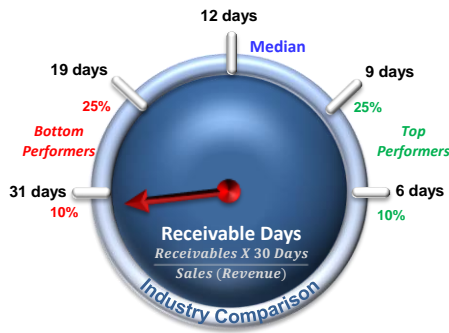
#### Return On Investment: The efficiency of return on revenue invested into business



**NOTE:** Benchmark in charts is set to Top 25% (Quartile) of this industry NACIS code: 236115

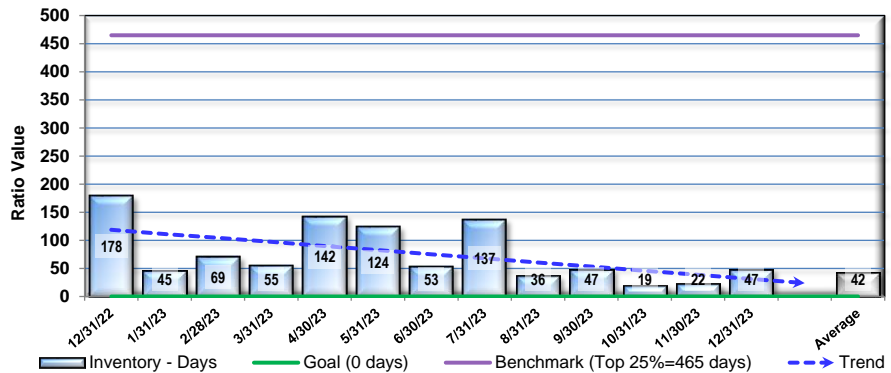
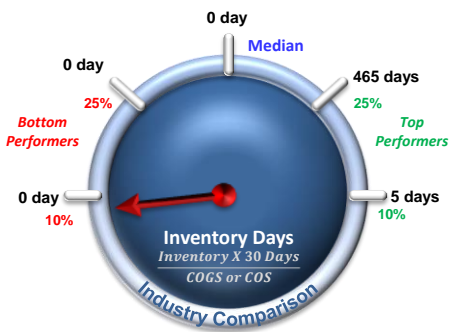
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#### Receivable - Days: Average time clients take to pay



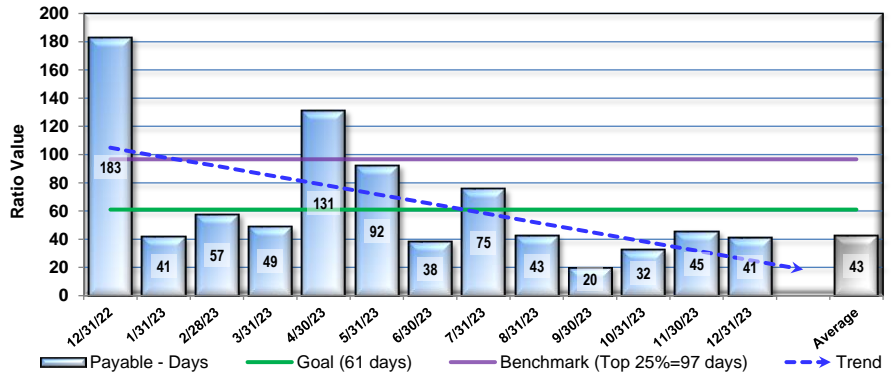
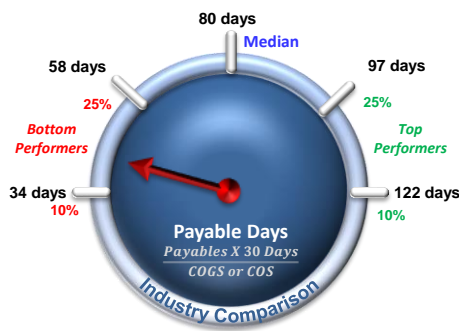
Performance to Goal: Accounts Receivable is 38 days over the Goal of 17 days with a \$65,263 negative cash impact.

#### Inventory - Days: Average days of inventory or supplies remain in stock



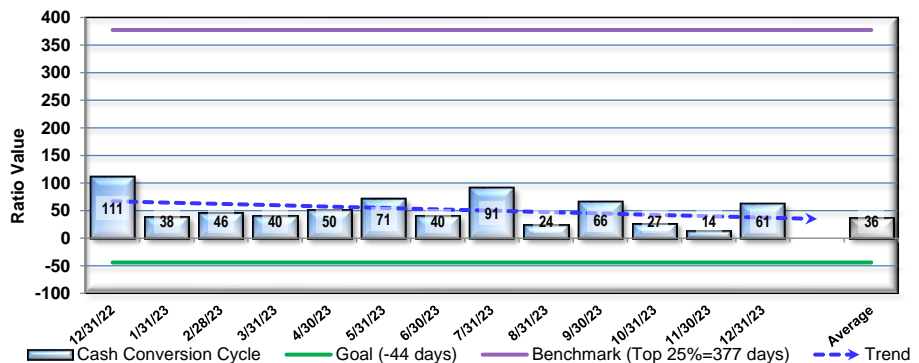
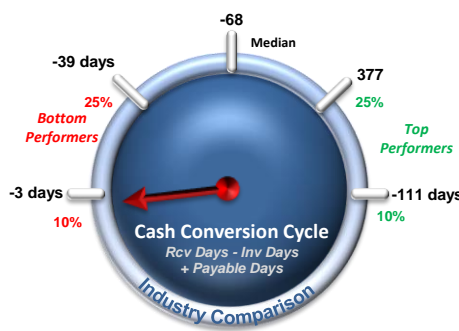
Performance to Goal: Inventory is 47 days over the Goal of 0 days with a \$31,110 negative cash impact.

#### Payable - Days: Average days to pay suppliers



Performance to Goal: Payments are 20 days faster than the Goal of 61 days with a \$13,102 negative cash impact.

#### Cash Conversion Cycle: Length of time to recapture revenue spent on inventory

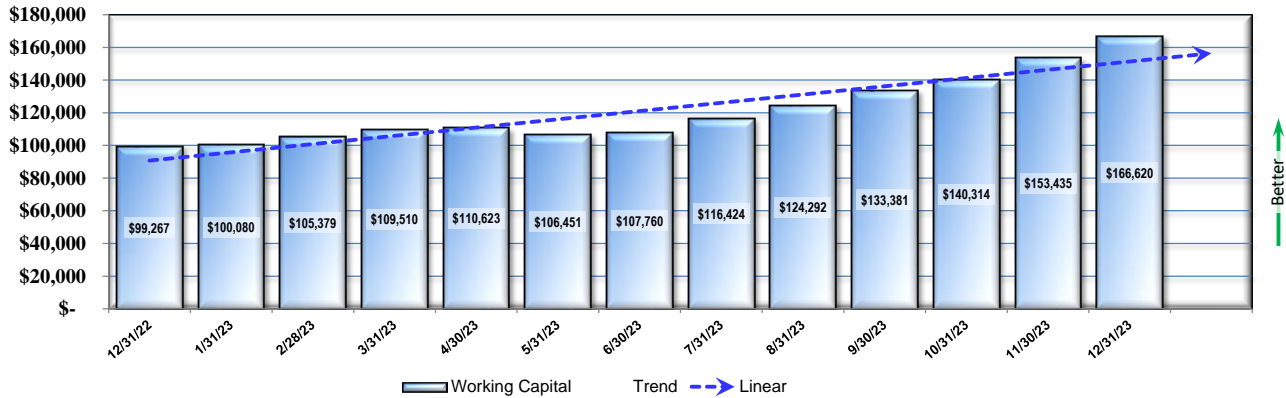


Performance to Goal: The Cash Conversion Cycle is 105 days over the Goal of -44 days.

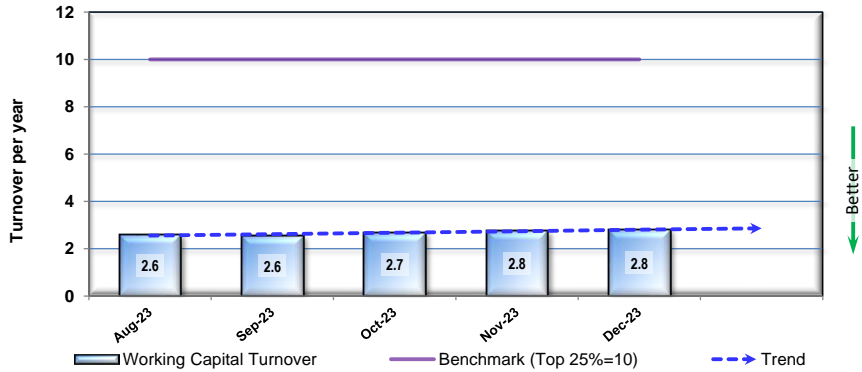
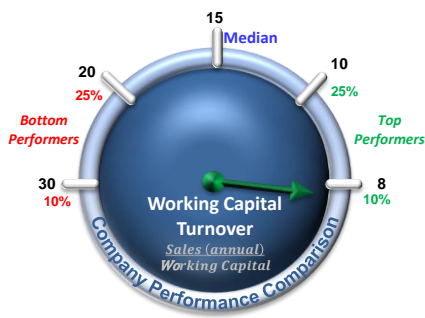
**NOTE:** Benchmark in charts is set to Top 25% (Quartile) of this industry NACIS code: 236115

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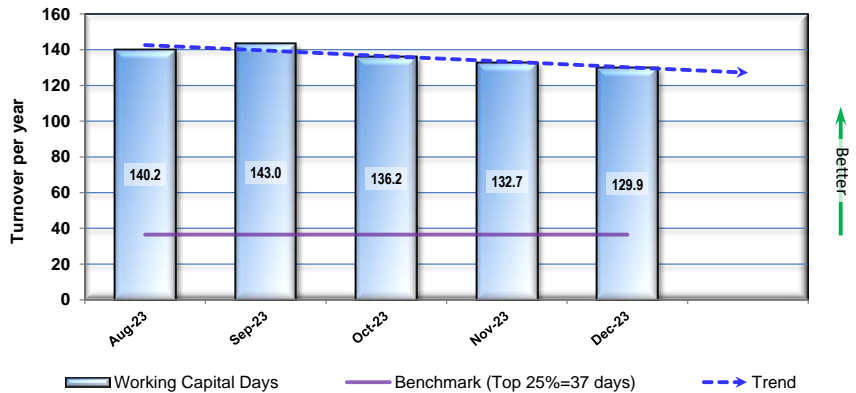
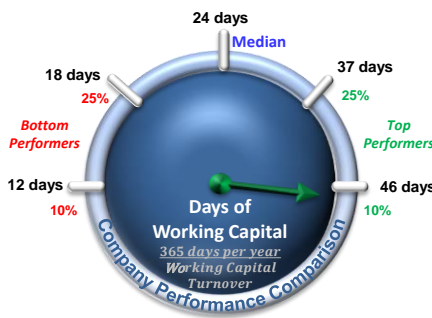
### Working Capital: Capital available to operate the business (Current Assets - Current Liabilities)



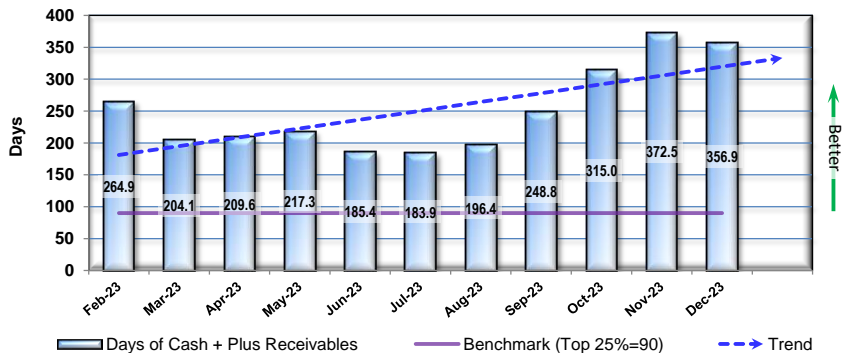
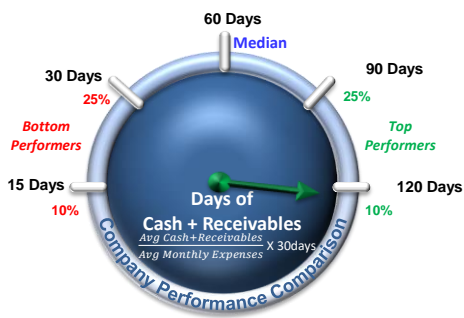
### Working Capital Turnover: A company's effectiveness in using its working capital. How many times Working Capital is turned over in 1 year.



### Days of Working Capital: Number of days of Working Capital remaining if no new sales occur.



### Days of Cash + Receivables to Cover Expenses: Number of days of Cash plus Receivables remaining to cover Expenses if no sales occur.



**NOTE:** Benchmark in charts is set to Top 25% (Quartile)  
All Charts use a 3-month rolling average on Balance Sheet

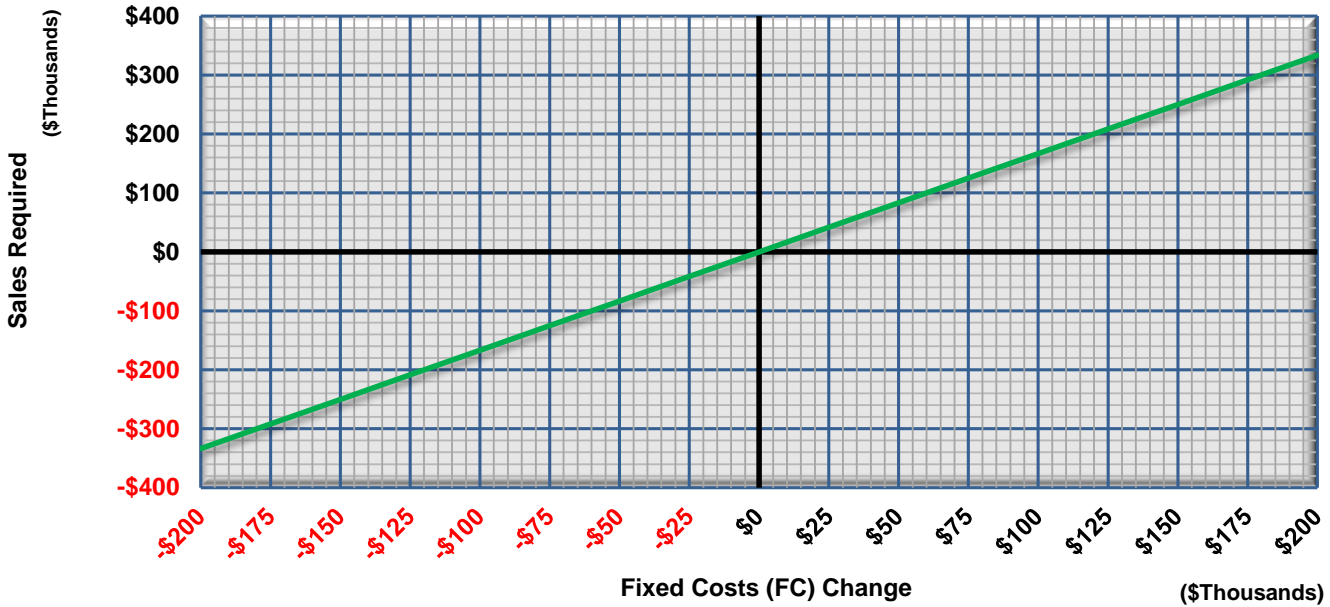


# Break-Even

## Analysis

Rock Castle Construction (sample)

### Sales Required to Support Fixed Costs Changes



Current FC = \$156,407

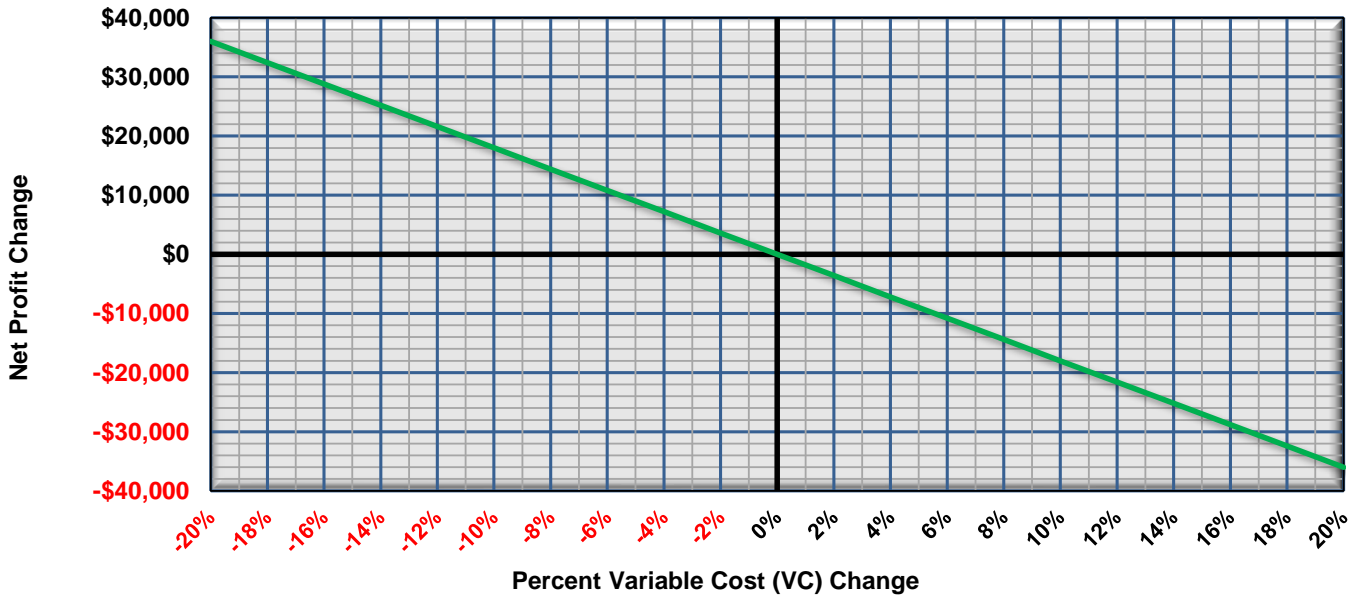
Current Break-Even Sales = \$260,874

For every \$1 FC increase, \$1.67 sales increase is needed for same Net Profit.

Formula: Sales Required = \$1.67 X Fixed Cost Change

This chart reflects the amount of sales changes that will be needed for various changes in the fixed cost levels in your company.

### Net Profit Impact with Variable Cost % Change



Current Contribution Margin = 60.0%

Every 1% VC decrease will result in \$1,801 of an annual Net Profit increase, correspondingly, every 1% VC increase will result in \$1,801 of an annual Net Profit decrease.

Formula: Net Profit Change = -\$1,801 X Variable Cost Change (ΔVC)(%)

This chart shows the change in net profit resulting from selected % decrease in your variable cost.

NOTE: All calculations are based on annualized data, a rolling last 12 months.





# FINANCIAL GAP ANALYSIS

Rock Castle Construction (sample)



## Current

Sales		Net Profit	
\$	449,657	25.3%	

		% of Sales				% of Sales	
Cash	80,951	18.0%	Notes Payable				<b>Financial Gap</b>
Accounts Receivable	85,830	19.1%	Accounts Payable	42,372	9.4%		
Inventory	27,985	6.2%	Accruals	6,216	1.4%		
Total Current Assets	194,766		Total Current Liabilities	48,588			
Equipment	433,218	96.3%	Long-Term Liabilities	388,429			
Land/Building	415,000		Total Liabilities	437,017			
Total Fixed Assets	848,218		Net Worth	605,967			
Total Assets	1,042,985		Total Liabilities & Net Worth	1,042,985			

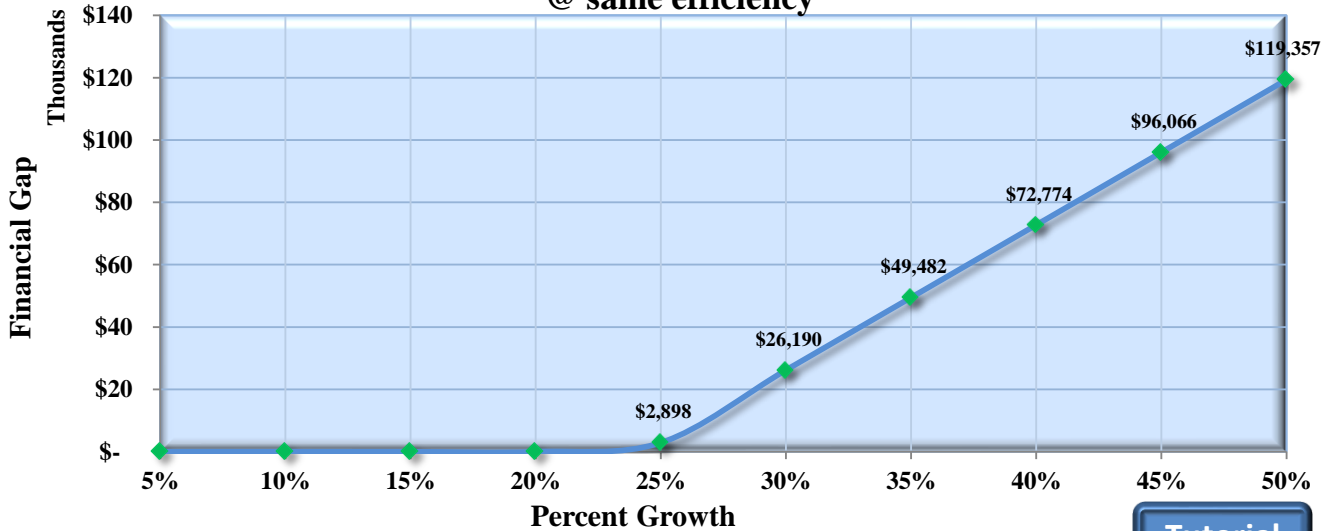
## Growth

Sales		Percent Growth	
\$	562,071	25%	

New Net Worth = Old NW + (New Sales X Net Profit %)

		% of Sales				% of Sales	
Cash	101,188	18.0%	Notes Payable				<b>Financial Gap</b>
Accounts Receivable	107,288	19.1%	Accounts Payable	52,965	9.4%		
Inventory	34,982	6.2%	Accruals	7,770	1.4%		
Total Current Assets	243,458		Total Current Liabilities	63,633			
Equipment	541,523	96.3%	Long-Term Liabilities	388,429			
Land/Building	415,000		Total Liabilities	452,063			
Total Fixed Assets	956,523		New Net Worth	747,918			
Total Assets	1,199,981		Total Liabilities & Net Worth	1,199,981			

## Financial Gap Analysis @ same efficiency



The top table labeled "Current" represents the company's most recent 12 month history for Sales and Net Profit. All the Assets (left column) and Liabilities (top half of right column) represent current month balances. The second table calculates the Financial Gap at a year-to-year 25% growth to illustrate the mathematics for such a growth rate. The bottom Chart shows the Financial Gap as it would appear if the desired annual growth varied from 5% to 50%, and as compared to your industry competitive benchmarks of 50% (being the average), the upper Quartile (25%), and the best-in-class (Top 10%).

Tutorial

**Note:** Current Balance Sheet Accounts are last 3 month average.

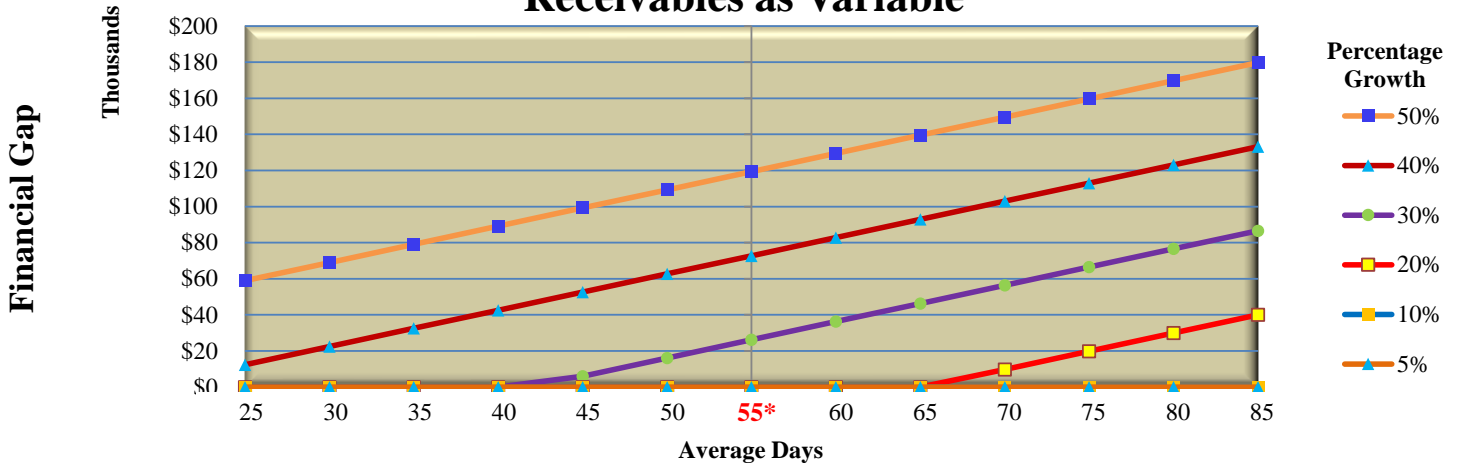


# FINANCIAL GAP ANALYSIS

Rock Castle Construction (sample)

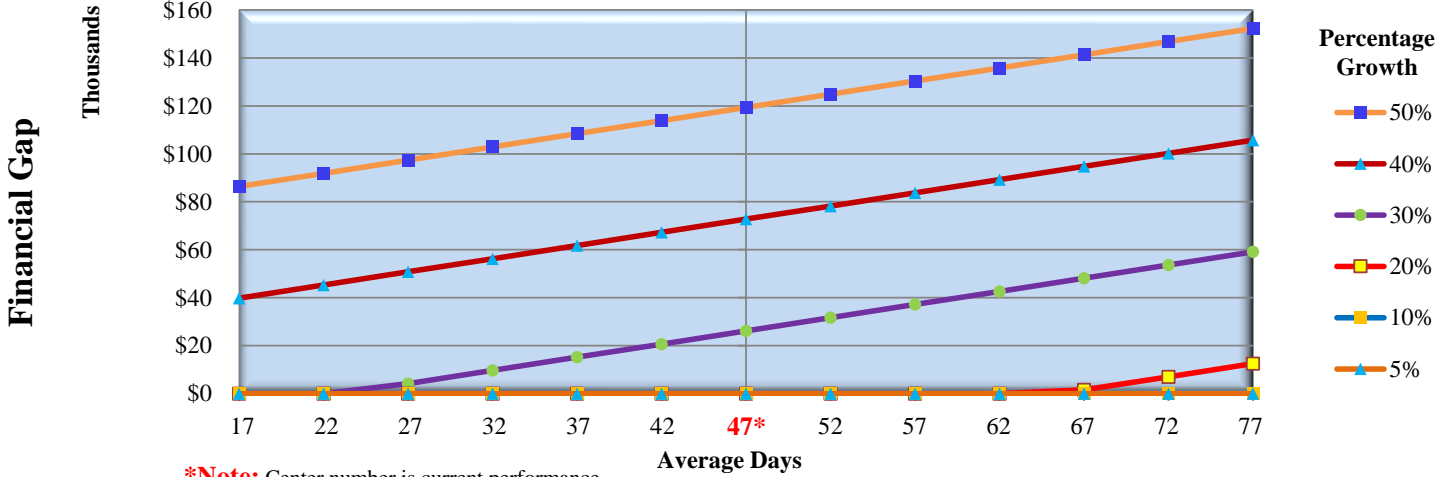


## Receivables as Variable



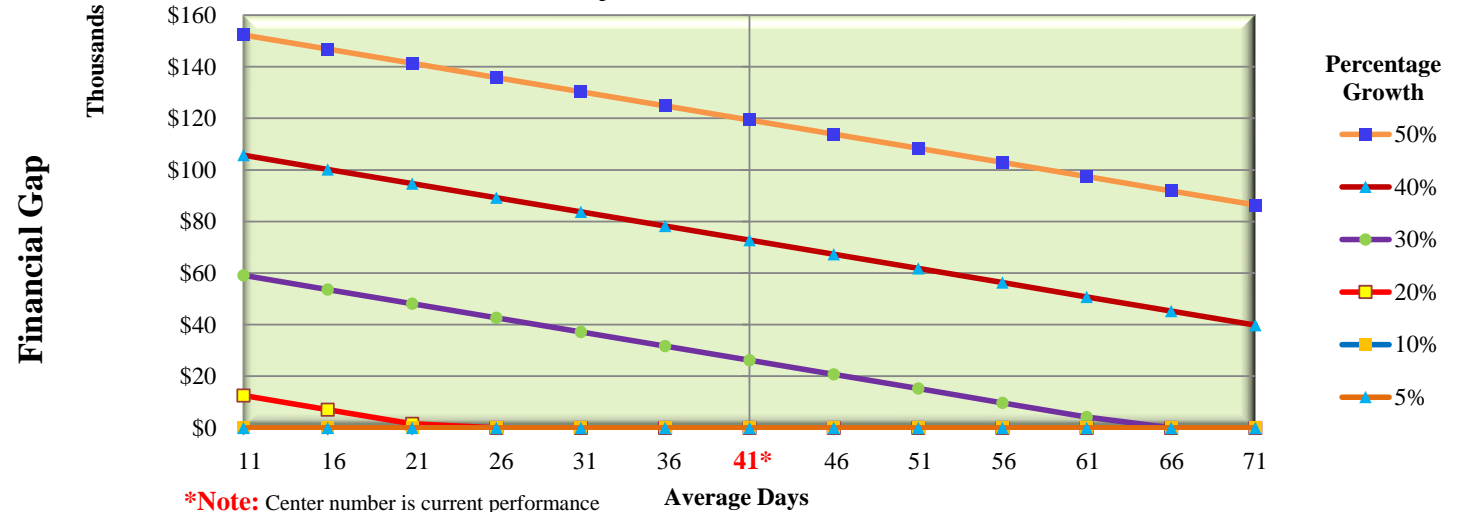
\*Note: Center number is current performance

## Inventory as Variable



\*Note: Center number is current performance

## Payables as Variable



\*Note: Center number is current performance

These charts illustrate how the Financial Gap changes for your company when some of the Assets (Receivables & Inventory) or Liabilities (Payables) are changed to show the impact at various Growth levels. The X-axis represents average days with the **center being your company's current average for that metric.**





# Valuation - EBITDA Method

Rock Castle Construction (sample)

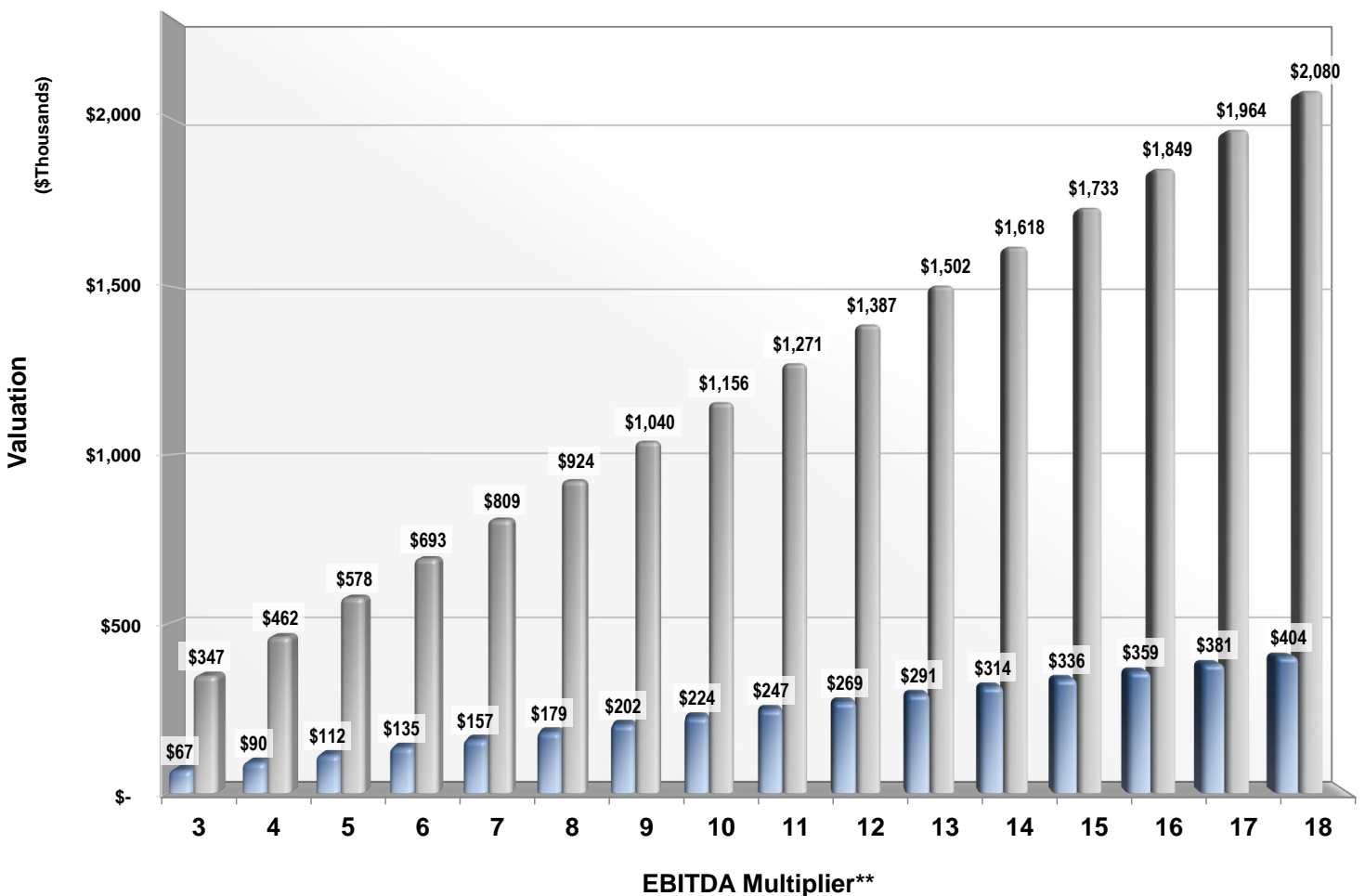


Net Profit	
Current	25.3%
Top 10% Industry	4.9%

EBITDA	
Current	\$ 115,556
Projected @ Top 10% Industry*	\$ 22,420

## Current Valuation vs at Industry Top 10% Net Profit

■ Estimated Valuation @ Top 10% of Industry Net Profit performance    
 ■ Valuation @ Current EBITDA & Net Profit



EBITDA = Earnings (Net Profit) Before Interest, Tax (Income Taxes), Depreciation and Amortization

**IMPORTANT:** This information on Valuation is only an estimate based on only one Valuation method. If your company is thinking about a Sale or Exit, we strongly recommend an expert in company Exits/Sales be consulted 3 to 5 years in advance of the planned Exit/Sale. The expert might find the this method on valuation used here may or may not be the best method your business.

**\*Note:** This EBITDA estimate scales the company's current EBITDA based on their Net Profit against the top 10% Net Profit of the industry's NAICS code. This is only an estimate as the scaling of Interest, Taxes, Depreciation, and Amortization may not be linear.

**\*\*Note:** The EBITDA Multiplier can be determined from other recently sold companies in the same industry. This information typically can be found on the Internet or from a Exit Specialist.

[Tutorial](#)



# BALANCE SHEET



Rock Castle Construction (sample)

	Date												
	Ending Period 1	Ending Period 2	Ending Period 3	Ending Period 4	Ending Period 5	Ending Period 6	Ending Period 7	Ending Period 8	Ending Period 9	Ending Period 10	Ending Period 11	Ending Period 12	Ending Period 13
	12/31/22	01/31/23	02/28/23	03/31/23	04/30/23	05/31/23	06/30/23	07/31/23	08/31/23	09/30/23	10/31/23	11/30/23	12/31/23
<b>ASSETS</b>													
Cash	\$53,191.2	\$52,677.2	\$53,244.3	\$59,419.9	\$62,824.0	\$56,561.8	\$54,430.0	\$53,832.2	\$63,835.7	\$54,861.1	\$77,921.5	\$99,551.6	\$65,379.3
Accounts Receivable	\$21,249.4	\$27,894.4	\$28,208.3	\$27,985.1	\$26,393.1	\$33,198.2	\$28,329.7	\$28,651.8	\$42,372.5	\$49,539.1	\$80,935.1	\$83,547.9	\$93,007.9
Inventory	\$12,767.0	\$12,767.0	\$12,767.0	\$11,197.8	\$14,169.1	\$17,224.2	\$23,095.1	\$23,849.6	\$23,849.6	\$23,259.3	\$25,399.8	\$27,872.6	\$30,683.4
Other Current Assets	\$25,761.8	\$24,938.0	\$26,529.2	\$26,790.3	\$25,966.5	\$25,142.7	\$28,368.8	\$27,545.0	\$26,721.2	\$25,748.5	\$4,619.4	\$6,188.0	\$11,025.0
<b>Total Current Assets</b>	\$112,969.4	\$118,276.6	\$120,748.8	\$125,393.2	\$129,352.8	\$132,126.9	\$134,223.8	\$133,878.6	\$156,779.0	\$153,408.1	\$188,875.8	\$217,160.1	\$200,095.6
Net Fixed Assets	\$421,718.3	\$421,718.3	\$421,718.3	\$421,718.3	\$421,718.3	\$433,218.3	\$433,218.3	\$433,218.3	\$433,218.3	\$433,218.3	\$433,218.3	\$433,218.3	\$433,218.3
Total Other Assets	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0	\$1,720.0
<b>Total Assets</b>	\$536,407.8	\$541,714.9	\$544,187.1	\$548,831.5	\$552,791.1	\$567,065.2	\$569,162.1	\$568,817.0	\$591,717.3	\$588,346.4	\$623,814.1	\$652,098.5	\$635,033.9
<b>LIABILITIES &amp; NET WORTH</b>													
Notes Payable - Bank	\$530.0	\$2,606.3	\$700.0	\$2,142.0	\$1,845.8	\$9,164.0	\$4,674.9	\$0.0	\$0.0	\$6,534.3	\$1,098.3	\$461.8	\$476.8
Accounts Payable A/P - trade	\$13,100.0	\$11,668.9	\$10,527.9	\$9,824.2	\$13,053.9	\$12,765.0	\$16,310.2	\$13,133.8	\$28,086.5	\$9,848.8	\$42,134.3	\$58,345.0	\$26,636.9
Other Current Liabilities	\$72.2	\$3,921.4	\$4,141.9	\$3,917.4	\$3,830.0	\$3,747.1	\$5,478.3	\$4,320.4	\$4,400.9	\$3,643.8	\$5,329.7	\$4,918.7	\$6,362.1
<b>Total Current Liabilities</b>	\$13,702.2	\$18,196.6	\$15,369.7	\$15,883.6	\$18,729.6	\$25,676.1	\$26,463.4	\$17,454.2	\$32,487.5	\$20,026.8	\$48,562.2	\$63,725.5	\$33,475.8
<b>Total Long-Term Liabilities</b>	\$421,675.1	\$418,702.3	\$416,180.2	\$413,171.7	\$409,668.5	\$406,618.3	\$403,548.3	\$400,458.6	\$397,349.0	\$394,219.3	\$390,854.2	\$387,467.3	\$386,966.9
<b>Total Liabilities</b>	\$435,377.2	\$436,898.9	\$431,549.9	\$429,055.3	\$428,398.1	\$432,294.3	\$430,011.7	\$417,912.9	\$429,836.4	\$414,246.1	\$439,416.4	\$451,192.8	\$420,442.7
Total Equity	\$101,030.5	\$104,816.0	\$112,637.2	\$119,776.2	\$124,393.0	\$134,770.9	\$139,150.4	\$150,904.1	\$161,880.8	\$174,100.3	\$184,397.7	\$200,905.7	\$214,591.2
<b>Net Worth</b>	\$101,030.5	\$104,816.0	\$112,637.2	\$119,776.2	\$124,393.0	\$134,770.9	\$139,150.4	\$150,904.1	\$161,880.8	\$174,100.3	\$184,397.7	\$200,905.7	\$214,591.2
<b>Total Liabilities + Net Worth</b>	\$536,407.8	\$541,714.9	\$544,187.1	\$548,831.5	\$552,791.1	\$567,065.2	\$569,162.1	\$568,817.0	\$591,717.3	\$588,346.4	\$623,814.1	\$652,098.5	\$635,033.9





# INCOME STATEMENT



## Rock Castle Construction (sample)

	Date												
	Ending Period 1	Ending Period 2	Ending Period 3	Ending Period 4	Ending Period 5	Ending Period 6	Ending Period 7	Ending Period 8	Ending Period 9	Ending Period 10	Ending Period 11	Ending Period 12	Ending Period 13
	12/31/22	01/31/23	02/28/23	03/31/23	04/30/23	05/31/23	06/30/23	07/31/23	08/31/23	09/30/23	10/31/23	11/30/23	12/31/23
<b>Sales</b>	\$5,588.0	\$24,947.8	\$25,158.8	\$25,541.3	\$20,515.2	\$26,183.7	\$35,334.5	\$29,192.9	\$42,517.1	\$39,014.0	\$62,235.3	\$67,775.5	\$51,241.2
Cost of Goods Sold	\$2,180.0	\$8,570.1	\$5,592.0	\$6,156.2	\$3,031.5	\$4,221.2	\$13,137.9	\$5,305.0	\$20,097.6	\$15,105.2	\$40,008.1	\$39,114.6	\$19,725.9
<b>Gross Profit</b>	\$3,408.0	\$16,377.7	\$19,566.8	\$19,385.1	\$17,483.7	\$21,962.4	\$22,196.5	\$23,887.9	\$22,419.5	\$23,908.9	\$22,227.2	\$28,661.0	\$31,515.3
<b>Expenses</b>													
Marketing, Sales, G&A	\$2,147.3	\$12,321.1	\$11,556.8	\$12,097.8	\$12,593.3	\$11,390.9	\$17,716.0	\$11,980.0	\$11,308.5	\$11,649.5	\$11,861.2	\$12,095.7	\$17,840.7
Depreciation & Amortization	\$44,435.9	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Other Expense	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
<b>Expenses before Interest &amp; Tax</b>	\$46,583.2	\$12,321.1	\$11,556.8	\$12,097.8	\$12,593.3	\$11,390.9	\$17,716.0	\$11,980.0	\$11,308.5	\$11,649.5	\$11,861.2	\$12,095.7	\$17,840.7
<b>Operating Profit</b>	(\$43,175.2)	\$4,056.6	\$8,009.9	\$7,287.3	\$4,890.4	\$10,571.6	\$4,480.5	\$11,907.9	\$11,111.0	\$12,259.4	\$10,365.9	\$16,565.2	\$13,674.6
<b>Other Income</b>	\$72.4	\$0.0	\$0.0	\$87.0	\$0.0	\$0.0	\$72.9	\$0.0	\$0.0	\$74.2	\$54.4	\$43.9	\$43.5
Interest	\$290.2	\$271.1	\$188.8	\$235.3	\$273.7	\$193.7	\$174.0	\$154.2	\$134.2	\$114.2	\$122.9	\$101.1	\$32.6
<b>Net Profit Before Taxes</b>	(\$43,393.0)	\$3,785.5	\$7,821.1	\$7,139.0	\$4,616.8	\$10,377.9	\$4,379.5	\$11,753.7	\$10,976.8	\$12,219.4	\$10,297.4	\$16,508.0	\$13,685.5
Tax (Income Taxes)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
<b>Net Profit After Tax</b>	(\$43,393.0)	\$3,785.5	\$7,821.1	\$7,139.0	\$4,616.8	\$10,377.9	\$4,379.5	\$11,753.7	\$10,976.8	\$12,219.4	\$10,297.4	\$16,508.0	\$13,685.5
<b>EBITDA</b>	\$1,333.1	\$4,056.6	\$8,009.9	\$7,374.4	\$4,890.4	\$10,571.6	\$4,553.4	\$11,907.9	\$11,111.0	\$12,333.6	\$10,420.3	\$16,609.1	\$13,718.1